

## SOCIAL PSYCHOLOGY – SEMESTER IV

### UAPS401

1. \_\_\_\_\_ refers to positive and negative beliefs about the characteristics of women and men.
  - A. Gender stereotype
  - B. Gender discrimination
  - C. Ethnic stereotype
  - D. Social discrimination
  
2. Robert Cialdini proposed \_\_\_\_\_ basic principles of compliance.
  - A. Five
  - B. Six
  - C. Seven
  - D. Eight
  
3. Frustration aggression hypothesis is based on \_\_\_\_\_.
  - A. Excitation transfer theory
  - B. Cognitive emotion theory
  - C. Drive theory
  - D. Rational Emotive theory
  
4. Prosocial behaviour is a(n) \_\_\_\_\_ action that benefits other people without providing any direct benefits to the person performing the action.
  - A. Courageous
  - B. Assertive
  - C. Helpful
  - D. Selfish
  
5. Modern racism is \_\_\_\_\_.
  - A. Blatant and direct
  - B. Subtle and disguised
  - C. Subtle and direct
  - D. Blatant and indirect
  
6. In Milgram's study \_\_\_\_\_ of participants went all the way and used the highest voltage shock level available.
  - A. 25%
  - B. 35%
  - C. 45%
  - D. 65%
  
7. Siblings calling names with the intention of hurting one another is an example of \_\_\_\_\_.
  - A. Teasing
  - B. Sarcasm
  - C. Condescension
  - D. Humor
  
8. According to \_\_\_\_\_ people help others to boost their own status and reputation.
  - A. Negative state relief model
  - B. Empathic Joy hypothesis
  - C. Defensive helping
  - D. Competitive altruism
  
9. Stereotypes often function as \_\_\_\_\_.
  - A. Concepts
  - B. Prototypes
  - C. Schemas
  - D. Prejudice

10. According to Milgram people follow the instructions of authority figures because \_\_\_\_\_.
- A. People do not wish to appear disrespectful.
  - B. People are by nature obedient.
  - C. People wish to get others to like them.
  - D. People in authority assume responsibility.
11. When faced with strong provocation \_\_\_\_\_.
- A. Men are more hostile than women.
  - B. Men are less hostile than women.
  - C. Men and women are equally hostile.
  - D. Men are slightly hostile than women.
12. The tendency to help others with the aim of reducing the threat posed by outgroups to one's own in group is known as \_\_\_\_\_.
- A. Selfish altruism
  - B. Competitive altruism
  - C. Negative state relief altruism
  - D. Defensive helping

\*\*\*\*